

Percentile Distribution of Institutions, by Average Salary and Academic Rank, 2011–12 (Dollars)

| Rating ^a | 1* | | 1 | | 2 | | 3 | | 4 | |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Percentile | 95 | 90 | 80 | 70 | 60 | 50 | 40 | 30 | 20 | 10 |
| <i>CATEGORY I (Doctoral)</i> | | | | | | | | | | |
| Professor | 172,111 | 156,131 | 140,726 | 132,061 | 125,093 | 118,810 | 113,892 | 107,977 | 102,782 | 94,958 |
| Associate | 110,220 | 105,300 | 98,023 | 90,910 | 87,907 | 85,003 | 80,594 | 78,753 | 75,655 | 72,099 |
| Assistant | 96,961 | 92,643 | 84,236 | 78,539 | 75,855 | 72,931 | 69,883 | 67,631 | 65,092 | 61,720 |
| Instructor | 83,273 | 72,637 | 63,630 | 60,012 | 56,219 | 53,977 | 50,487 | 47,088 | 44,561 | 40,834 |
| All Combined | 131,570 | 115,382 | 108,364 | 99,784 | 92,656 | 88,210 | 83,215 | 79,602 | 75,383 | 70,975 |
| <i>CATEGORY IIA (Master's)</i> | | | | | | | | | | |
| Professor | 118,730 | 110,754 | 100,250 | 95,169 | 90,987 | 87,362 | 83,462 | 79,540 | 74,723 | 70,129 |
| Associate | 89,343 | 83,798 | 78,106 | 74,489 | 72,141 | 69,641 | 66,949 | 64,760 | 61,773 | 58,511 |
| Assistant | 75,155 | 70,977 | 66,991 | 64,152 | 61,836 | 59,785 | 57,829 | 56,319 | 54,080 | 50,806 |
| Instructor | 67,092 | 60,947 | 55,617 | 51,640 | 49,460 | 47,887 | 46,380 | 44,649 | 42,484 | 40,084 |
| All Combined | 91,594 | 83,679 | 78,893 | 74,438 | 70,863 | 68,158 | 65,270 | 62,949 | 59,869 | 56,412 |
| <i>CATEGORY IIB (Baccalaureate)</i> | | | | | | | | | | |
| Professor | 122,941 | 109,797 | 95,649 | 85,466 | 81,442 | 76,629 | 73,357 | 68,530 | 63,960 | 58,907 |
| Associate | 90,163 | 82,911 | 73,508 | 68,817 | 65,551 | 62,278 | 59,824 | 57,256 | 54,803 | 51,093 |
| Assistant | 73,161 | 68,462 | 62,016 | 58,180 | 55,965 | 53,479 | 51,428 | 49,287 | 47,192 | 44,758 |
| Instructor | 61,690 | 57,750 | 52,668 | 49,638 | 47,244 | 45,400 | 43,739 | 41,279 | 39,203 | 37,200 |
| All Combined | 95,601 | 86,182 | 74,163 | 68,753 | 65,577 | 61,696 | 58,331 | 56,115 | 53,760 | 49,668 |
| <i>CATEGORY III (Associate's with Ranks)</i> | | | | | | | | | | |
| Professor | 89,642 | 87,140 | 82,489 | 78,459 | 70,930 | 67,920 | 64,988 | 63,310 | 60,715 | 57,192 |
| Associate | 73,558 | 71,168 | 67,219 | 64,787 | 61,588 | 59,059 | 57,550 | 54,740 | 51,777 | 49,064 |
| Assistant | 65,089 | 60,816 | 57,443 | 54,553 | 53,354 | 51,265 | 50,406 | 48,209 | 45,925 | 43,957 |
| Instructor | 56,928 | 54,016 | 50,616 | 48,515 | 47,407 | 45,735 | 44,651 | 43,102 | 40,942 | 38,376 |
| All Combined | 71,044 | 67,104 | 64,128 | 60,828 | 58,352 | 56,389 | 55,249 | 53,584 | 50,168 | 47,128 |
| <i>CATEGORY IV (Associate's without Ranks)</i> | | | | | | | | | | |
| No Rank | 64,187 | 63,015 | 61,424 | 60,451 | 59,924 | 59,326 | 57,022 | 54,066 | 50,818 | 45,224 |

Note: The table is based on 1,250 reporting institutions. For definitions of categories, see Explanation of Statistical Data on page 35.

a. Interpretation of the Ratings: 1*=95th Percentile; 1=80th; 2=60th; 3=40th; 4=20th. An average lower than the 20th percentile is rated 5.