

**Average Salary, by Region, Category, and Academic Rank, 2011–12 (Dollars)**

Academic Rank	NORTHEAST		NORTH CENTRAL		SOUTH			WEST	
	New England <sup>a</sup>	Middle Atlantic <sup>b</sup>	East North Central <sup>c</sup>	West North Central <sup>d</sup>	East South Central <sup>e</sup>	West South Central <sup>f</sup>	South Atlantic <sup>g</sup>	Mountain <sup>h</sup>	Pacific <sup>i</sup>
<i>CATEGORY I (Doctoral)</i>									
Professor	153,635	149,479	125,973	118,366	114,525	120,626	126,115	109,727	139,604
Associate	98,156	98,305	83,729	79,911	79,576	81,571	84,781	78,972	91,054
Assistant	83,716	82,842	73,912	69,590	66,718	71,946	73,390	68,300	80,467
Instructor	59,710	58,247	48,841	45,748	45,250	44,531	50,983	47,367	49,489
Lecturer	64,844	64,412	51,674	53,315	44,780	54,342	52,180	53,874	69,598
No Rank	70,902	75,186	53,788	52,394	26,662	60,052	67,256	39,991	60,952
All Combined	112,002	107,978	91,853	86,632	81,398	85,850	90,363	81,716	106,959
<i>CATEGORY IIA (Master's)</i>									
Professor	101,427	104,609	86,964	81,916	81,139	88,356	88,393	77,226	95,870
Associate	78,536	81,137	69,082	66,565	65,025	69,302	69,160	63,253	76,149
Assistant	65,714	66,152	59,463	57,481	56,027	59,714	59,535	54,733	66,354
Instructor	55,286	51,482	45,818	43,750	43,934	43,820	46,738	43,364	48,346
Lecturer	56,991	54,657	44,906	45,190	43,432	45,671	45,807	40,610	56,642
No Rank	69,445	51,749	54,680	42,240	52,970	52,599	47,971	47,403	66,355
All Combined	80,257	79,950	67,025	65,807	62,308	66,079	67,223	60,721	78,145
<i>CATEGORY IIB (Baccalaureate)</i>									
Professor	112,953	101,052	79,365	77,731	71,917	72,353	83,532	79,150	103,606
Associate	79,633	75,929	65,065	62,278	58,614	60,943	65,829	63,438	77,333
Assistant	64,591	62,272	54,311	53,037	49,824	51,121	55,117	54,481	65,247
Instructor	51,450	51,632	46,126	44,536	41,055	40,598	43,747	41,621	55,258
Lecturer	68,743	54,570	45,815	45,651	43,885	46,745	44,220	40,153	49,946
No Rank	58,304	49,463	45,046	53,135	39,893	44,054	66,972	n.d.	55,531
All Combined	85,738	75,677	64,546	62,024	57,944	58,088	64,547	63,384	79,447
<i>CATEGORY III (Associate's with Ranks)</i>									
Professor	63,994	84,998	76,788	69,609	n.d.	68,754	75,749	66,798	77,199
Associate	52,353	69,326	60,804	59,549	n.d.	54,971	61,804	54,975	70,169
Assistant	48,083	60,264	49,253	53,876	n.d.	53,656	53,963	49,066	62,635
Instructor	45,722	47,564	42,136	47,752	n.d.	46,357	46,154	47,446	55,047
Lecturer	n.d.	45,888	46,054	n.d.	n.d.	n.d.	40,773	48,654	n.d.
No Rank	n.d.	30,364	40,689	46,979	n.d.	39,230	42,659	43,325	n.d.
All Combined	57,618	67,476	56,082	60,008	n.d.	59,324	59,065	55,549	65,376
<i>CATEGORY IV (Associate's without Ranks)</i>									
No Rank	n.d.	n.d.	n.d.	59,190	n.d.	49,707	58,854	49,167	n.d.
<i>ALL CATEGORIES COMBINED EXCEPT IV</i>									
Professor	130,218	127,983	109,703	97,684	98,885	104,449	109,010	102,261	119,152
Associate	87,132	86,852	76,122	71,752	71,634	74,720	76,262	75,517	82,627
Assistant	72,591	71,513	64,889	61,362	60,273	65,060	64,762	64,647	72,061
Instructor	55,877	53,846	46,864	44,709	44,391	44,162	47,816	46,624	50,605
Lecturer	63,821	60,871	48,776	52,258	44,190	51,395	49,524	52,651	61,329
No Rank	69,151	71,631	52,785	50,352	48,571	54,459	61,987	43,414	62,685
All Combined	96,752	91,919	79,739	74,233	71,552	75,947	78,263	76,851	91,478

Note: The table is based on 1,250 reporting institutions. For definitions of categories, see Explanation of Statistical Data on page 35. N.d. = no data.

a. New England: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont.

b. Middle Atlantic: New Jersey, New York, and Pennsylvania.

c. East North Central: Illinois, Indiana, Michigan, Ohio, and Wisconsin.

d. West North Central: Iowa, Kansas, Minnesota, Missouri, Nebraska, North Dakota, and South Dakota.

e. East South Central: Alabama, Kentucky, Mississippi, and Tennessee.

f. West South Central: Arkansas, Louisiana, Oklahoma, and Texas.

g. South Atlantic: Delaware, District of Columbia, Florida, Georgia, Maryland, North Carolina, Puerto Rico, South Carolina, Virgin Islands, Virginia, and West Virginia.

h. Mountain: Arizona, Colorado, Idaho, Montana, Nevada, New Mexico, Utah, and Wyoming.

i. Pacific: Alaska, California, Guam, Hawaii, Oregon, and Washington.